

# Company profile

You do not try to conquer, but let yourself be conquered.

Non cercare di conquistare, ma fatti conquistare.



**Mediterraneo ncm** Ltd  
Exploration, discovery and development  
[www.mediterraneoncm.it](http://www.mediterraneoncm.it)

# Libya

An history that is since 1991



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# Overview

- \* Ours is a business, trading and consulting company built by specialists of the Libyan region.
- \* We have been operating in Libya since 1991, we have developed a strong knowledge of the territory and we are proud of having established professional relationships as well as sincere friendships that allow us to live the local reality in first person. Therefore we like thinking that in Libya we feel at home, also because our business comes from a direct investigation.



# Main fields of business

**Industrial  
development**

**Trade market**

**Agriculture**

- Sustainable development

**Construction**

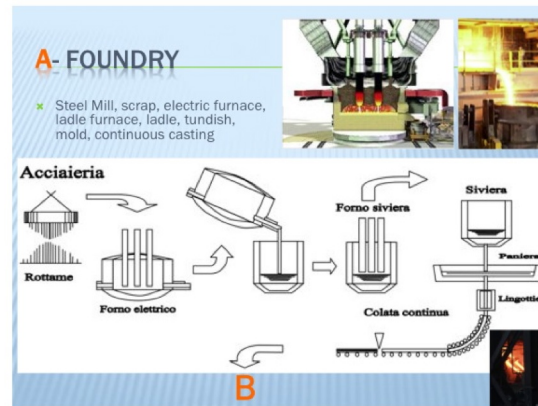
# Industrial development

- \* Steel industry
- \* Cement industry
- \* Handles industry



# Industrial development

- \* Mediterraneo NCM Lt, is currently developing major industrial projects in the Mediterranean





# Trading Business Development



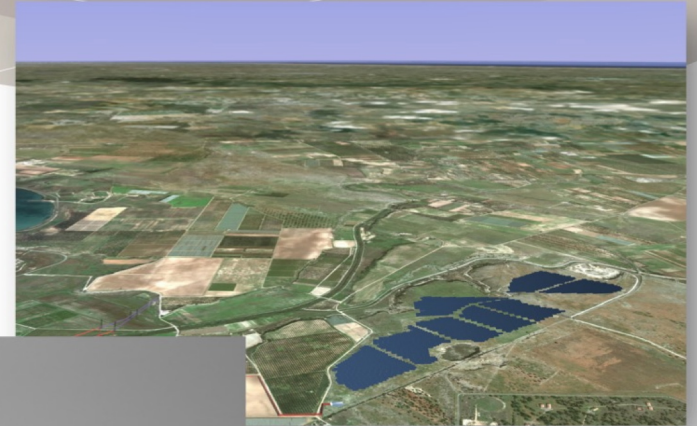
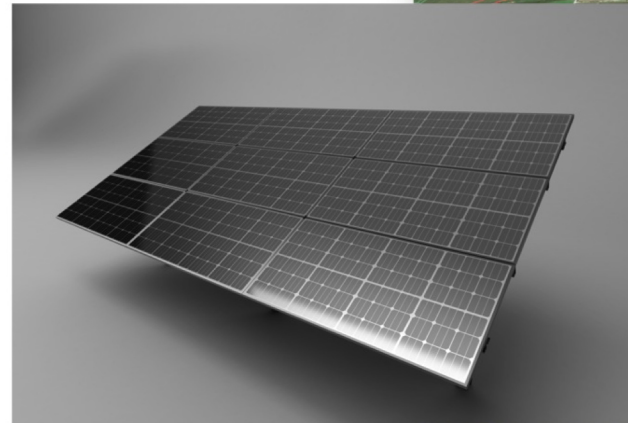
- \* Developing a business organization in the emerging countries requires a specific knowledge and a well-established awareness of the territory, habits, values, laws and local traditions. Gaining this knowledge takes time.
- \* **Mediterraneo NCM Ltd, directly connects the customer with the Italian factory.**
- \* Mediterraneo NCM Ltd, has developed and manages directly its own business organization in the countries where it operates, with a consequent decrease of the start-up stage for the commercial investments abroad.
- \* Our clients need to expand their business and sell their high quality products. This is the request we fulfill with our business organization.
- \* Mediterraneo NCM Ltd optimizes the business timing, decreasing the preliminary steps concerning the discovery of the territory and the knowledge of the local culture, which require a lot of time and significant investments.





# Sustainable Development

- \* Mediterraneo NCM Ltd promotes a sustainable construction industry even in the developing countries.



# All power under control

Control room



Main lines

Transformers

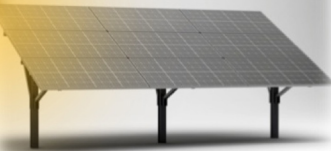
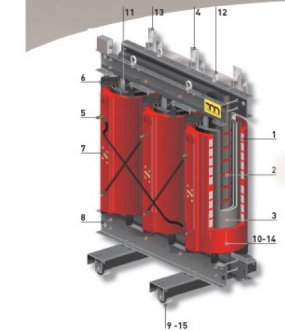
Substations

Photovoltaic power plants

Counters under control

Power generators

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# AGITA™ and Neporex™ the non-toxic fly control system

## Is this a business?



It is an important business.

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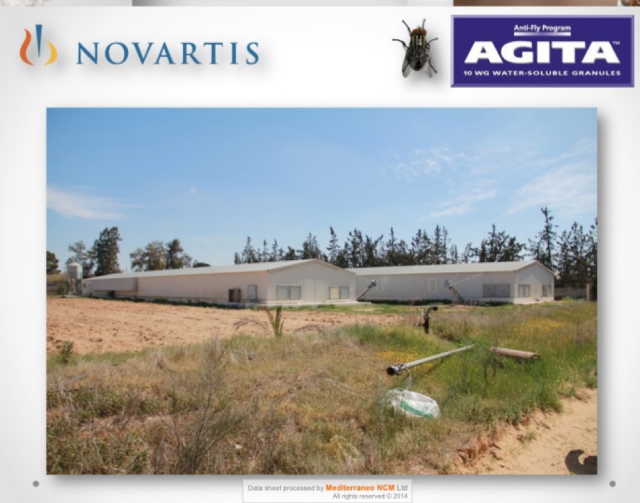
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# Agriculture



- \* AGRICULTURAL AREAS' DEVELOPMENT - LIBYA
- \* In Libya, together with the Governmental Authority for the water supply, we find a place for the agricultural companies that need wide spaces to grow their products in order to introduce them in the local and international markets. The agricultural markets where we place the European companies benefit extraordinary tax relieves. Therefore the companies only need to provide the “know-how” (so they don't have to make any significant investment).





# Farm equipment



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# Farm equipment

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# Construction



The most important aspect we have developed in the civil and industrial construction industry is the work team we have built, which is the reason why, given a budget, we provide the best economic expectations from the projects, especially when the goal is a prompt revenue on the investment.

The work team is the union of twelve Italian companies, each one specialized in a specific field of the construction industry, plant design, finishing elements, furniture, etc ; the whole work team is managed by an important Engineering and Architecture Studio in Verona (Italy) and by a Trading and Consulting Direction (**Mediterraneo NCM Ltd**), where the productive needs, hence the sales volume, can be put into effect by the contracts' formalization. The unique team, the skills' variety and the surplus value given by the strength of the single company's business attitude, provide the best income in the different businesses.

Our work team is the logical solution to the choice of being a team, regarding the "Made in Italy" request in the developing countries. Our team, "**Costruire Italiano**", is in effect a workshop, where we plan and discuss the project, but where we have common goals which respect each company's individuality, in order to create excellent products, high in quality and low-priced.

Our team works together with local designers, developing aesthetic concepts that reflect the local culture. Our high quality productive model allows directing towards our clients the international investors interested in the profitability and in the opportunities arisen in the rich developing countries of the Mediterranean area.



Altissima qualità della nostra produzione verificata in fabbrica dai nostri partners e clienti Libici.

Very high quality of our production tested at the factory by our partners and customers Libyans.



# Mediterraneo NCM Ltd in numbers

Mediterraneo NCM Ltd. was established in 2009.

Mediterraneo NCM Ltd leads the team of twelve Italian companies specialized in industrial sectors, which are described in the preceding pages, they have a total turnover of 2012 about 200 million euros with a workforce of 400 people working.

The Mission of Mediterranean NCM is to develop business activities of Italian companies related to it, directly in the destination markets, so as to reduce costs to the end customer.

The main market for Mediterranean NCM Ltd is Libya where it has stable staff and has a base of operations.



# Tripoli base



Mr. Paolo Rattà Director in Libya



Mr. Mohamed Abu Ameda sales department in Libya



The Italian who works in staff turnover in Libya and the Maghreb



The largest private school in Libya now under design



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